

THE DUAL

CASHFLOW SOLUTION

MORTGAGEMAX BUSINESS PARTNERS



BRIDGING FINANCE

DESIGNED FOR

BOND ORIGINATORS

COMMISSION PIPELINE ADVANCES

WWW.TBSG.CO.ZA





WHAT IS BOND ORIGINATOR BRIDGING FINANCE

Bond Originators receive and advance on their instructed commission pipeline, due to them, before registration of the mortgage bonds.

WHY BOND ORIGINATORS USE US



CASHFLOW SUPPORT



24 HOUR APPROVAL



DIGITAL APPLICATION



MINIMAL DOCUMENTS

BRIDGE ON YOUR ENTIRE COMMISSION PIPELINE

WITH ONE APPLICATION

WHAT WE OFFER



35% of the instructed pipeline



0.15% discounting fees per day



No minimum loan period



No initiation fees



Daily payment runs

V S

COMPARED TO OUR COMPETITORS



HOW TO APPLY

1 REGISTER

Provide us with your details to setup a user profile for you on our online platform:

- Name & Surname
- Email Address

Send to info@tbsg.co.za

2 SUBMIT APPLICATION

Complete your application details on our online platform, submit & sign electronically on any device.

3 REQUEST UNDERTAKING

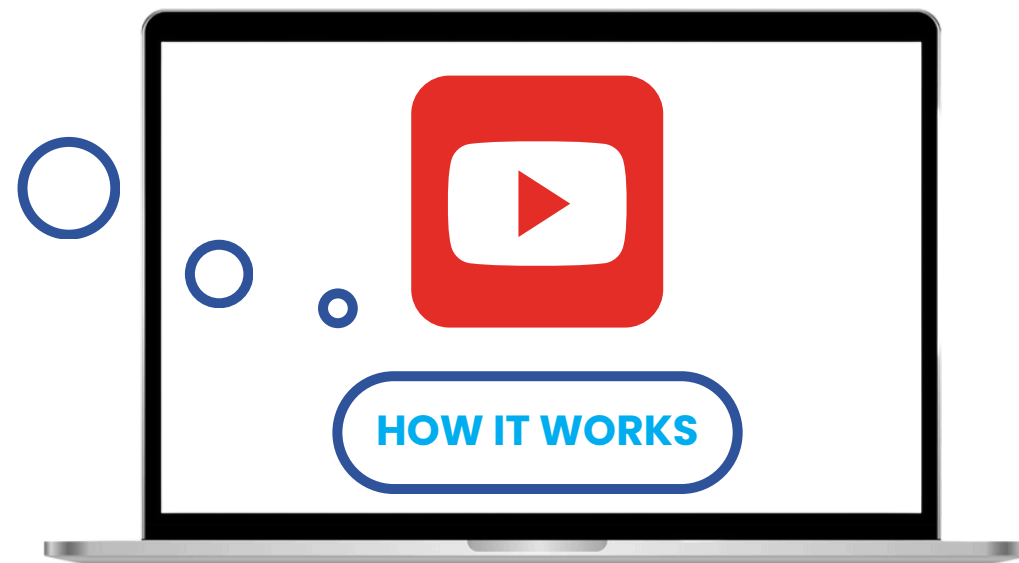
We request your instructed commission pipeline confirmation & the undertaking.

4 DIRECT PAYMENT MADE

Once the confirmation and undertaking is received, a direct payment is made to your nominated bank account

Payment made at 10:00 & 14:00 daily.

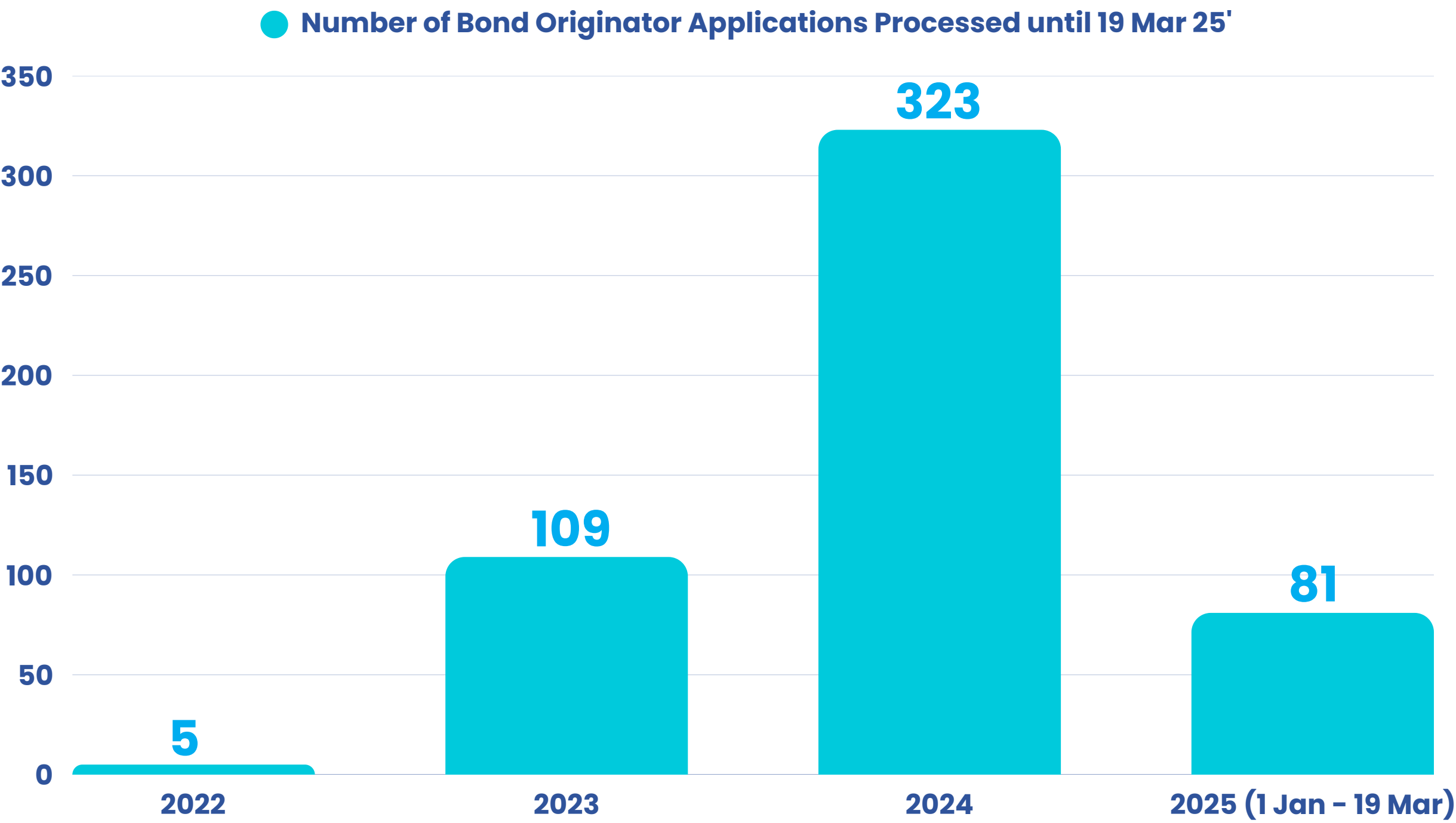
CLICK
HERE
TO VIEW
VIDEO



CLICK
TO
DOWNLOAD
USER
MANUAL

ASSISTING BOND ORIGINATORS WITH CASHFLOW

FROM 2022



30

**BUSINESS PARTNERS
REGULARLY USE US AS THEIR
PREFERRED CASHFLOW SOLUTION**



IMPORTANT FREQUENTLY ASKED QUESTIONS

What is the minimum requirements for a pipeline?



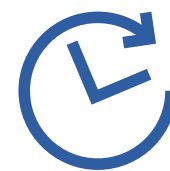
- A valid pipeline must consist of 5 or more instructed deals
- Only instructed deals within the last 6 months are taken into account
- Instructed development deals do not form part of a pipeline

What is the maximum times allowed to apply per week?



- Bond originators can apply a maximum of two times per week for bridging finance.

What is the turn-around time and how quickly will I get paid (If the application is approved)?



- Applications submitted before 12:00 will be paid on the same day.
- Applications submitted after 12:00 will be paid the following day.

What is the maximum amount allowed per bridging application?



- NO MAXIMUM AMOUNTS, but it can only be 35% of the instructed pipeline



BECOME A

BRIDGING ORIGINATOR

TODAY

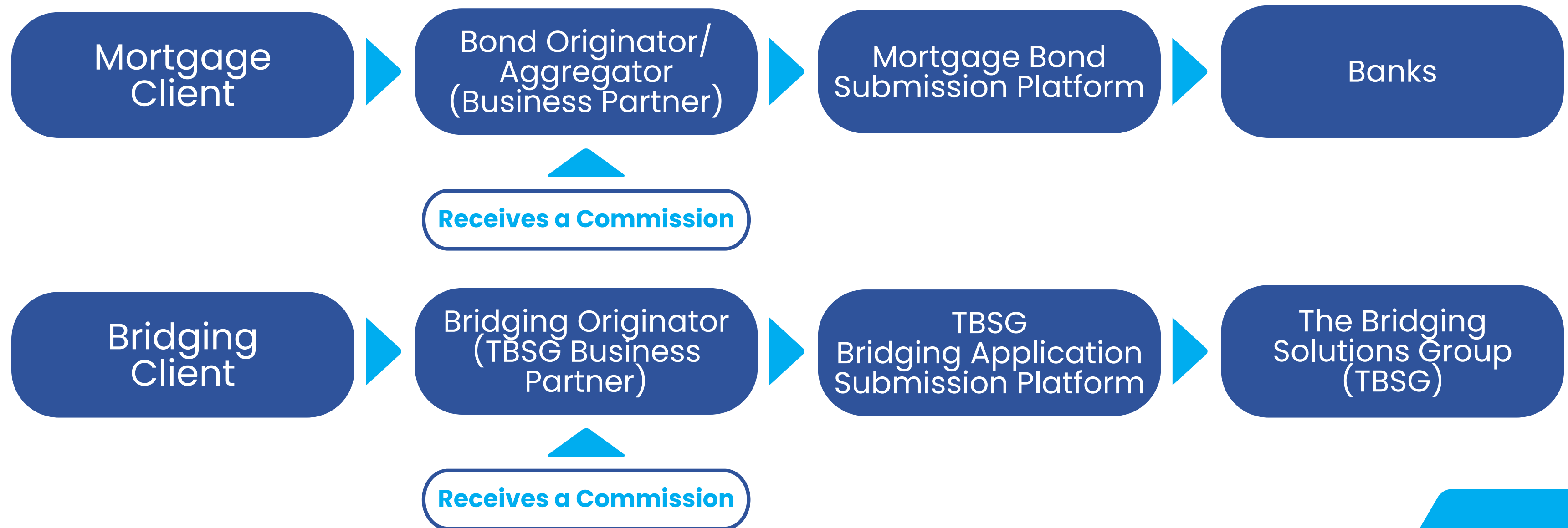
EARN REFERRAL COMMISSIONS

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WHAT IS BRIDGING ORIGINATION

The same way a bond originator/aggregator receives commission when submitting a successful mortgage bond application, a **bridging originator** also receives a commission when submitting a successful bridging application.



BRIDGING ORIGINATORS
CAN SUBMIT ON BEHALF OF



**REAL ESTATE
AGENTS**



**PROPERTY
SELLERS**



**PROPERTY OWNER
MORTGAGE**



**REAL ESTATE
AGENCIES**



WHY YOUR CLIENTS NEED BRIDGING FINANCE

REAL ESTATE AGENTS

- Receive an **advance on the commission due to the agent** before registration of the property.
- Paying those month-end debit orders on time.
- Cashflow to continue marketing & selling more properties.

REAL ESTATE AGENCIES

- Receive an **advance on the commission due to the agency** before registration of the property.
- Cashflow to keep the business running.
- Launching new marketing campaigns.

PROPERTY SELLERS

- Receive an **advance on the proceeds due to the seller** before registration of the property.
- Paying outstanding rates, taxes & levies to ensure registration.

PROPERTY OWNER MORTGAGE

- Receive an **advance on the proceeds of the bond due to the property owner** before registration of the bond.
- Provide funding for their business & cover unexpected living costs.

COMMISSION STRUCTURES

STANDARD & RISK PREMIUM

STANDARD STRUCTURE

Submit a bridging application on behalf of your client
& receive:

15%

OF OUR FEES

X2

RISK PREMIUM STRUCTURE

Submit a bridging application on behalf of your client,
where the transfer/bond is done by our preferred attorneys
& receive:

30%

OF OUR FEES

MAXIMUM VALUE-ADDED RISK PREMIUM

Refer a transfer or bond to our preferred attorneys
& receive:

R 500

FOR BOND / TRANSFER

R 1 000

FOR BOND & TRANSFER

SEE EXAMPLE OF HOW COMMISSIONS ARE CALCULATED ON NEXT PAGE

COMMISSION STRUCTURES

ILLUSTRATIVE EXAMPLE

Amount Bridged	Daily Commission (15% of 0.15%)	Monthly Commission (30 Days)
R 50K	R 11.25	R 337.50
R 100K	R 22.50	R 675.00
R 250K	R 56.25	R 1 687.50

X2

Amount Bridged	Daily Commission (30% of 0.15%)	Monthly Commission (30 Days)
R 50K	R 22.50	R 675.00
R 100K	R 45.00	R 1 350.00
R 250K	R 112.50	R 3 375.00

+ • R 500 BOND / TRANSFER
• R 1 000 BOND & TRANSFER

NO MAXIMUM AMOUNTS BRIDGED & COMMISSIONS PAYABLE

SUPPORT THAT SETS YOU UP FOR **SUCCESS**

The tools we provide Bridging Originators:

[CLICK TO VIEW
MARKETING
MATERIAL](#)

[CLICK TO VIEW
USER
MATERIAL](#)



WHITE LABELLING

OUR MATERIAL TO FIT YOUR BRAND



USER MANUAL

FOR SEAMLESS SUBMISSIONS



STEP-BY-STEP SIMULATIONS

WHEN YOU DON'T WANT TO MEET



DAILY ONLINE MEETINGS

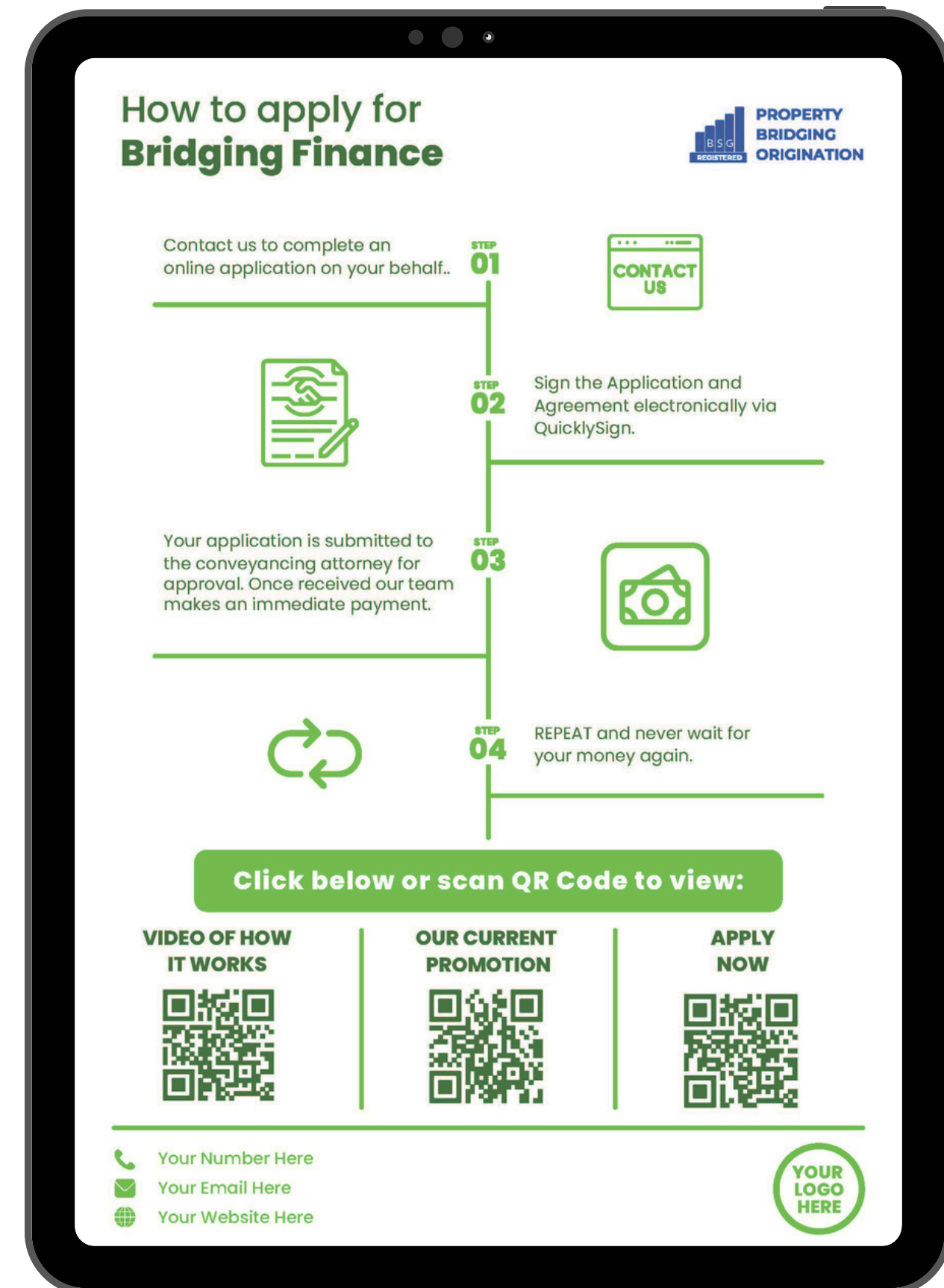
TO ANSWER ALL YOUR QUESTIONS

BOOST

YOUR

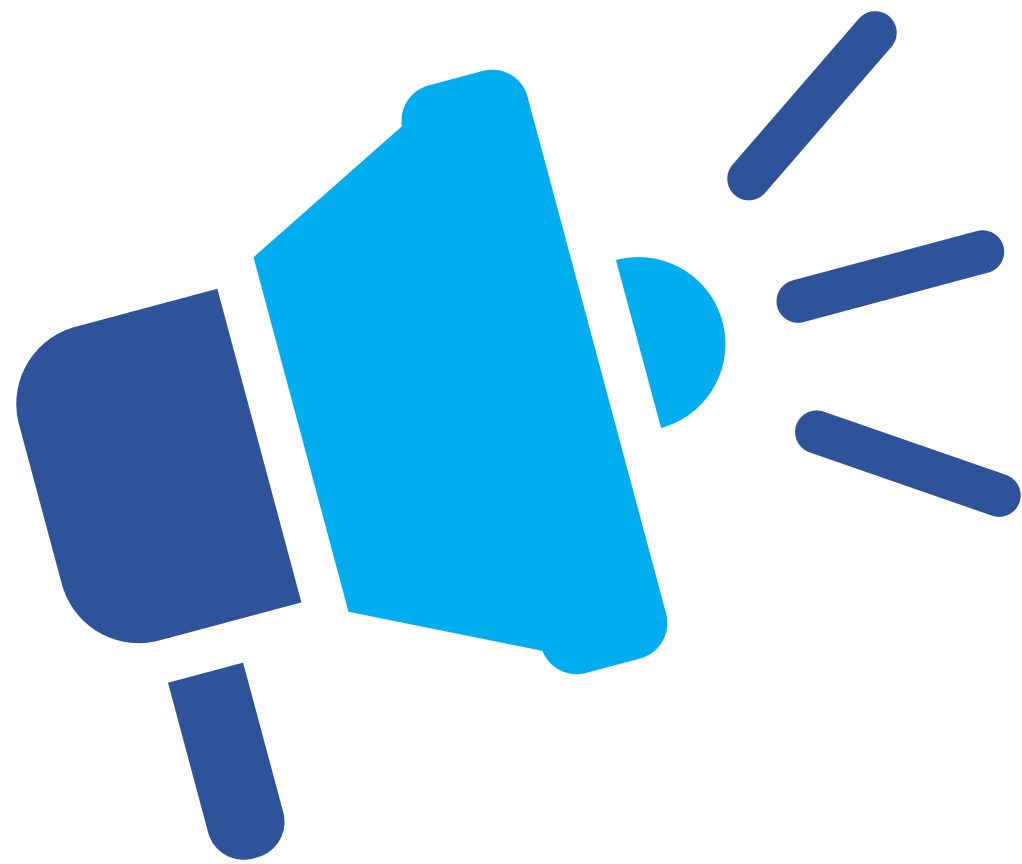
BRAND





SPECIAL OFFER

PROMOTIONS THAT HELP YOU SOLIDIFY **CLIENT RELATIONSHIPS**



**REAL ESTATE
AGENTS
CAN BRIDGE FOR
FREE (0% fees)**

T's & C's Apply

- **PITCH THIS TO YOUR AGENT NETWORK TO SECURE MORE WORK**



**BRIDGING
SOLUTIONS
GROUP**



**Bridging Finance
That's a Click Away!**

CONTACT US



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