



Open the door to a **better home loan**

Use the services of a bond originator to help you get the best interest rate – at absolutely no cost to you.



Meet Matthew

Matthew is starting his homebuying journey alone and applying for a home loan through his bank. Based on his profile, he's likely to be offered a typical home finance deal at the current interest rate. And because he won't have anything to compare this quote to, he'll never know whether or not his bank gave him a competitive deal.

Here's how a bond originator can make a **difference...**

Meet Thulani

Thulani has secured the services of a bond originator to help him get the best interest rate on his home loan. His bond originator has applied to multiple banks, including his own, which drives them to compete for the deal. Thanks to the expert advice and service he receives from his bond originator, Thulani saves 0.5 % on his interest rate. This means a saving of up to R80 000 on his R1 million home loan over 20 years – and that's a saving of up to R350 on his monthly instalment!

